

**6M 2014 Operational Results**  
**Acron Output (Veliky Novgorod, Russia)**

Product, kt	6M 2014	6M 2013	YOY, %
<b>MINERAL FERTILISERS</b>			
<b>Ammonia</b>	<b>599.4</b>	<b>598.0</b>	<b>0.2</b>
<i>incl. in-house consumption</i>	<i>573.0</i>	<i>545.4</i>	
<b>Nitrogen fertilisers, including</b>	<b>1 098.5</b>	<b>965.2</b>	<b>13.8</b>
<i>incl. in-house consumption</i>	<i>238.4</i>	<i>197.3</i>	
Ammonium nitrate	291.2	268.1	8.6
<i>incl. in-house consumption</i>	<i>30.8</i>	<i>21.7</i>	
Urea	331.0	315.5	4.9
<i>incl. in-house consumption</i>	<i>207.6</i>	<i>175.6</i>	
Urea-ammonium nitrate (UAN)	476.3	381.6	24.8
<b>Complex fertilisers, including</b>	<b>588.3</b>	<b>569.2</b>	<b>3.4</b>
NPK	588.3	569.2	3.4
<b>Total commercial Mineral fertilisers*</b>	<b>1 474.7</b>	<b>1 389.7</b>	<b>6.1</b>
<b>INDUSTRIAL PRODUCTS</b>			
<b>Organic compounds, including</b>	<b>183.5</b>	<b>191.5</b>	<b>-4.1</b>
<i>incl. in-house consumption</i>	<i>92.7</i>	<i>97.4</i>	
Methanol	39.8	40.0	-0.5
<i>incl. in-house consumption</i>	<i>31.8</i>	<i>34.5</i>	
Formalin	64.7	67.4	-4.0
<i>incl. in-house consumption</i>	<i>60.4</i>	<i>62.4</i>	
Urea-formaldehyde resins (UFRs)	79.0	84.1	-6.1
<i>incl. in-house consumption</i>	<i>0.4</i>	<i>0.5</i>	
<b>Non-organic compounds, including</b>	<b>287.7</b>	<b>251.6</b>	<b>14.4</b>
Low-density and technical-grade ammonium nitrate	95.5	117.5	-18.7
Calcium carbonate	178.9	121.8	46.9
Liquid carbon dioxide	10.2	9.2	11.0
Argon	3.1	3.1	-1.4
<b>Total commercial Industrial products*</b>	<b>378.6</b>	<b>345.7</b>	<b>9.5</b>

### Dorogobuzh Output (Smolensk region, Russia)

Product, kt	6M 2014	6M 2013	YOY, %
<b>MINERAL FERTILISERS</b>			
<b>Ammonia</b>	<b>300.9</b>	<b>308.0</b>	<b>-2.3</b>
<i>incl. in-house consumption</i>	290.8	291.4	
<b>Nitrogen fertilisers, including</b>	<b>502.2</b>	<b>498.0</b>	<b>0.8</b>
<i>incl. in-house consumption</i>	30.7	27.2	
Ammonium nitrate	502.2	498.0	0.8
<i>incl. in-house consumption</i>	30.7	27.2	
<b>Complex fertilisers, including</b>	<b>361.1</b>	<b>360.6</b>	<b>0.1</b>
<i>incl. in-house consumption</i>	20.5	16.5	
NPK	309.4	316.5	-2.2
<i>incl. in-house consumption</i>	20.5	16.5	
Bulk blends	51.7	44.1	17.2
<b>Total commercial Mineral fertilisers*</b>	<b>822.2</b>	<b>831.5</b>	<b>-1.1</b>
<b>INDUSTRIAL PRODUCTS</b>			
<b>Non-organic compounds, including</b>	<b>30.7</b>	<b>19.7</b>	<b>55.8</b>
Low-density and technical-grade ammonium nitrate	5.6	0.6	increase in 9.6 times
Calcium carbonate	8.0	0.0	increase
Liquid carbon dioxide	17.1	19.1	-10.6
<b>Total commercial Industrial products*</b>	<b>30.7</b>	<b>19.7</b>	<b>55.8</b>

### Hongri Acron Output (Shandong Province, PRC)

Product, kt	6M 2014	6M 2013	YOY, %
<b>MINERAL FERTILISERS</b>			
<b>Ammonia</b>	<b>51.8</b>	<b>48.6</b>	<b>6.7</b>
<i>incl. in-house consumption</i>	38.9	37.0	
<b>Complex fertilisers, including</b>	<b>443.1</b>	<b>421.2</b>	<b>5.2</b>
NPK	443.1	421.2	5.2
<b>Total commercial Mineral fertilisers*</b>	<b>456.0</b>	<b>432.8</b>	<b>5.4</b>
<b>INDUSTRIAL PRODUCTS</b>			
<b>Non-organic compounds, including</b>	<b>83.5</b>	<b>70.3</b>	<b>18.8</b>
Hydrochloric acid	83.5	70.3	18.8
<b>Total commercial Industrial products*</b>	<b>83.5</b>	<b>70.3</b>	<b>18.8</b>

**North-Western Phosphorous Company Output (Murmansk region, Russia)**

<b>Product, kt</b>	<b>6M 2014</b>	<b>6M 2013</b>	<b>YOY, %</b>
<b>Apatite concetrate</b>	<b>420.1</b>	<b>265.9</b>	<b>58.0</b>
<i>incl. in-house consumption</i>	383.6	265.9	
<b>Total commercial apatite concentrate*</b>	<b>36.5</b>	<b>0</b>	<b>increase</b>

\* Commercial products: output less in-house consumption