

9M 2018 Operating Results

Acron Output (Veliky Novgorod, Russia)

Product, kt	9M 2018	9M 2017***	YOY, %
MINERAL FERTILISERS			
Ammonia	1,525	1,464	4.2
<i>incl. in-house consumption</i>	1,141	1,046	
Nitrogen fertilisers, including	2,227	1,924	15.8
<i>incl. in-house consumption</i>	569	397	
Ammonium nitrate	495	567	-12.7
<i>incl. in-house consumption</i>	138	73	
Urea**	724	638	13.5
<i>incl. in-house consumption</i>	431	323	
Urea-ammonium nitrate (UAN)	1,007	719	40.2
Complex fertilisers, including	1,148	1,079	6.4
<i>incl. in-house consumption</i>	0	2	
NPK	1,148	1,075	6.8
<i>incl. in-house consumption</i>	0	2	
Bulk blends	0	4	-99
Total commercial Mineral fertilisers*	3,190	3,023	5.5
INDUSTRIAL PRODUCTS			
Organic compounds, including	359	328	9.6
<i>incl. in-house consumption</i>	181	164	
Methanol	80	74	9.3
<i>incl. in-house consumption</i>	66	60	
Formalin	132	121	9.7
<i>incl. in-house consumption</i>	114	103	
Urea-formaldehyde resins (UFRs)	147	134	9.6
<i>incl. in-house consumption</i>	1	1	
Non-organic compounds, including	531	475	11.8
Low-density and technical-grade ammonium nitrate	115	102	13.1
Industrial urea**	86	54	58.3
Calcium carbonate	306	297	3.2
Liquid carbon dioxide	18	18	3.1
Argon	5	4	20.5
Total commercial Industrial products*	709	639	10.9
TOTAL COMMERCIAL OUTPUT*	3,899	3,662	6.5

Dorogobuzh Output (Smolensk region, Russia)

Product, kt	9M 2018	9M 2017	YOY, %
MINERAL FERTILISERS			
Ammonia	446	458	-2.7
<i>incl. in-house consumption</i>	448	461	
Nitrogen fertilisers, including	875	912	-4.0
<i>incl. in-house consumption</i>	127	395	
Ammonium nitrate	875	912	-4.0
<i>incl. in-house consumption</i>	127	395	
Complex fertilisers, including	731	1,016	-28.0
<i>incl. in-house consumption</i>	33	49	
NPK	572	571	0.1
<i>incl. in-house consumption</i>	33	49	
Bulk blends	160	445	-64.1
Total commercial Mineral fertilisers*	1,445	1,481	-2.4
INDUSTRIAL PRODUCTS			
Non-organic compounds, including	86	110	-21.8
Low-density and technical-grade ammonium nitrate	12	2	5.8x increase
Calcium carbonate	51	83	-39.1
Liquid carbon dioxide	23	25	-6.4
Total commercial Industrial products*	86	110	-21.8
TOTAL COMMERCIAL OUTPUT*	1,531	1,591	-3.8

North-Western Phosphorous Company Output (Murmansk region, Russia)

Product, kt	9M 2018	9M 2017	YOY, %
Apatite concetrate	907	871	4.2
<i>incl. in-house consumption</i>	694	669	
Total commercial apatite concentrate*	214	201	6.1

* Commercial products: output less in-house consumption

** 9M 2017 figures are adjusted for reclassification of part of urea as industrial urea

*** 9M 2017 figures are updated